



## The FOJY Peaceful Warrior Licensee Program

Dear FOJY Peaceful Warrior,

I am delighted to welcome you on board to the FOJY Peaceful Warrior Licensee Program! I am thrilled to have you join our team in spreading the love, joy, peace & yoga to the next generation. I look forward to sharing tricks and tools and all sorts of goodies with you this year.

This download includes:

- Agreement
- FOJY Peaceful Warrior Teacher Toolkit

Thank you for choosing to be part of our team!

With gratitude,  
Lani



# The FOJY Peaceful Warrior Licensee Program

## Agreement

This FOJY Peaceful Warrior Licensee Program Agreement (the “Agreement”) is entered into by and between **Full of Joy Yoga** (FOJY) and \_\_\_\_\_, (the “Licensee”), is effective as of \_\_\_\_\_ (the “Effective Date”), and is made with reference to the following facts.

The Instructor represents that he/she has expertise in the area of Kids Yoga instruction and can provide this service to **FOJY** per the terms and conditions set forth in this agreement. **FOJY** desires to engage the Licensee as an **independent contractor** and not as an employee. Both parties agree to the following terms.

**1. INDEPENDENT CONTRACTOR.** THE LICENSEE is and will remain an independent contractor in their relationship with **FOJY**. The LICENSEE may not claim unemployment benefits of any kind at any time nor in the future from **FOJY**.

### 2. LICENSEE FEE

#### You agree to pay:

- \_\_\_\_\_ One payment of \$658 for one year + \$45 startup fee
- \_\_\_\_\_ Quarterly payments of \$178 for one year + \$45 startup fee
- \_\_\_\_\_ Monthly payments of \$68 for one year + \$45 startup fee

**3. DUTIES.** The Licensee shall perform all duties as outlines as follows:

- a. Promote **FOJY** classes to your own community (networking in –person, social media, internet, email blasts).
- b. Include the **FOJY** logo on your e-mails and any marketing material. As well as a link to **FOJY** website.
- c. Secure space and communicate details with the host of the **FOJY** classes.
- d. Lead **FOJY** classes through the entirety of the agreed upon schedule.
- e. Be available for phone and email communication with potential clients and answering in a timely fashion.
- f. Maintain insurance requirements.
- g. Attend monthly touch base calls with the director of **FOJY**, Lani Rosen-Gallagher
- h. Maintain and follow all requirements of a **FOJY** Instructor.



- i. All tasks as required for pre-& post **FOJY** classes. Including but not excluded to;
  - Communicating contract with agreed upon dates and times for **FOJY** classes.
  - Submitting and collecting the Liability Waivers and contracts from each school.
  - Sending Monthly Parent Pages.

### **FOJY will:**

- a. Include THE LICENSEE bio, photo and email on the **FOJY** website.
- b. Provide THE LICENSEE with direct leads for host schools.
- c. Supply THE LICENSEE with the following:
  - FOJY** material such as: sample lesson plans, flyer template to use for promotion, contracts to use with host schools/studios/community centers, copy-written materials & logo for marketing **FOJY** classes.
  - Lesson plans
  - Ongoing support as necessary, such as monthly Zoom calls.

### **4. PRE-REQUISITES.** Prior to becoming a Licensee, THE LICENSEE must:

- a. Participate in the **FOJY** Teacher Training and complete all requirements of certification.
- b. Submit a 30-minute video of me teaching a FOJY class. (Please teach to beanie babies or paper cups - NO KIDS. If your video exceeds 30 minutes you will be asked to resubmit).
- c. Sign the Licensee Agreement.
- d. Have a touch base call with Lani.
- e. Submit bio & photo for website.

**5. ON-GOING SUPPORT.** Lani offers ongoing support to THE LICENSEE as needed which includes monthly Zoom calls, email, marketing and other support as needed. THE LICENSEE will receive the ongoing support determined by Lani and base upon schedule and need.

**6. SUPPLIES.** THE LICENSEE will be responsible for providing materials for classes such as mats, props, printing for handouts.

**\*The licensee has the option to purchase any props for their “teacher toolkit” from Lani for a discount of 10%. Form is on the next page.**

**7. OWNERSHIP OF INTELLECTUAL PROPERTY.** **FOJY** shall retain ownership and possession to any artwork and marketing materials, all online, recorded materials, and any content and branding associated with **FOJY** programs. Should it come to **FOJY's**



attention that this agreement has been violated, THE LICENSEE would be terminated immediately.

**8. DISTRIBUTION AND EXPLOITATION OF FOJY MATERIAL.** FOJY will determine the manner and terms upon which the FOJY classes will be marketed, distributed, licensed, exhibited, exploited or otherwise used either directly or via any other methods. Should it come to FOJY's attention that this agreement has been violated, THE LICENSEE will be terminated immediately.

**10. CONFIDENTIALITY.** The Instructor will not disclose confidential information about FOJY to others. Including but not excluded to clients, suppliers, vendors, service providers or another business associate of FOJY. Instructor will return all property back to FOJY if borrowed.

**11. TERM.** Agreement shall be effective for the term starting on [redacted] and shall extend for one (1) year. FOJY reserves the right to nullify this Agreement at any time, should it determine, at its sole discretion, that THE LICENSEE past or current conduct adversely affects the safety, wellbeing, and /or integrity of its clients, staff, third party vendor, and/or business reputation. THE LICENSEE specifically agrees to adhere to the Conditions of this Agreement or THE LICENSEE gives a thirty-day (30) written termination notice to the other party pursuant to paragraph.

**12. FURTHER DOCUMENTS.** If any other provisions or agreements are necessary to enforce the intent of the document, both parties agree to execute such provisions or agreements upon request.

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**Lani Rosen-Gallagher**  
**Head Yogi, Full of Joy Yoga**

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**Date**

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**THE LICENSEE**  
**FOJY Peaceful Warrior**

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**Date**



## The FOJY Peaceful Warrior Licensee Program Teacher Toolkit

Fill your **Full of Joy Yoga Bag** with any of the following teacher tools:

**Full of Joy Yoga Warrior Toolkit** (10% will be taken off the total)

Item	Cost	How many	Total cost
Mini Hoberman's Sphere (breathing ball)	16.95		
Chime	\$15.95		
Bubble Timer	\$10.95		
Anchor Breath Poster	\$10.95		
Mindful Yoga Breaks Cards	\$27.95		
Superhero Card Deck	\$12.95		
Anchor Bundle (MYB card deck + Superhero Card Deck + Dice Game)	\$39.95		
LED Lights	4 for \$1		
Wise Owl & Bulldog Stuffies	\$21.95		
Mindfulness Glitter Bottle	\$7.95		
Lavender Spray large	\$12.95		
Lavendar Spray small	\$5.95		
Full of Joy Yoga Kids Yoga Book	\$10.00		
Books from the FOJY website			
Title:			
Title:			
Title:			
Title:			